



Feasibility,
Attendance Area,
&
Enrollment RFP

February 5, 2019
School Board Meeting



Firms & Consultants

Firm	Total Fee	MEP	Civil	Structural	Attendance	Other
RLPS Architects	\$ 41,313	Moore	Harbor	CS Davidson	DecisionInsite	Alliance for Excellent Education Fidevia CM
Crabtree Rohrbaugh	\$ 21,813	Moore	ELA	Barry Isett	DecisionInsite	
Schrader Group	\$ 36,813	Moore	ELA	Schrader	DecisionInsite	International Consultants
KCBA Architects	\$ 52,663	Moore	K&W		DecisionInsite	
Marotta Main	\$ 134,950	Moore	ELA	Providence	Montgomery Consultants	Metropolitan Acoustics
Gilbert Architects	\$ 76,000	Moore	ELA	Baker, Ingram	Sundance	
Alloy5	\$ 10,000	Lehigh Valley	None		DecisionInsite	
McKissick & Associates	\$ 69,924	HF Lenz	K&W	Baker, Ingram		



1/23/19 Finance Committee Recommendation

- ❑ Criteria used to evaluate RFPs
 - ❑ Feasibility Study & K-12 project experience
 - ❑ Experience partnering with Attendance & Enrollment Studies
 - ❑ Cost of Services (including offer of reimburse study fees)
 - ❑ Experience with consultant team

- ❑ Finance Committee agreed with recommended finalists
 - ❑ RLPS Architects
 - ❑ Crabtree, Rohrbaugh & Associates Architects
 - ❑ SchraderGroup



2/4/19 Buildings & Grounds Committee Information

Firm	\$ for Feasibility Study	Other costs	Reimburse Feasibility Fees	Firm's Enrollment Study	\$ Attendance	Total Fee
Crabtree Rohrbaugh	\$12,500 (\$5,000 credit) \$7,500	Reimbursable expenses	Credit towards project cost or scholarship	Student enrollment projection included	\$14,313	\$21,813
Schrader Group	\$22,500		Study fee credit to first project >\$500k		\$14,313	\$36,813
RLPS Architects	\$27,000	Reimbursable expenses, \$4,000 focus groups	Credit fee (less reimbursable exp) w/n two years if >\$5M project		\$14,313	\$41,313



2/4/19 Buildings & Grounds Committee Information

Firm	MEP	Civil	Structural	Attendance	Fees for Planning & Design
Crabtree Rohrbaugh	Moore	ELA	Barry Isett	DecisionInsite	Not to exceed 5.5%
Schrader Group	Moore	ELA	Schrader	DecisionInsite	7 to 5.5% renovations, 6.75 to 5% new construction
RLPS Architects	Moore	Harbor	CS Davidson	DecisionInsite, recommend direct	5.9% renovations, 5.4% new construction



2/4/19 Buildings & Grounds Committee Information

- ❑ Interviews – 1/29/19
 - ❑ Rescheduled to 2/4/19 due to inclement weather
- ❑ Each firm was to bring no more than 2 to 3 members to represent team
- ❑ One member from the team was the proposed lead for study
- ❑ Representative from DecisionInsite
- ❑ 40 minute interviews with prepared questions shared at time of the meeting
 - ❑ No firm presentations due to proposals submitted
- ❑ At conclusion of interviews, public discussion occurred and recommendation determined
 - ❑ B&G Committee Recommendation to the Board



Buildings & Grounds Committee Recommendations

B&G Committee Recommendations:

- K-12 Comprehensive Feasibility Study

Firm	MEP	Civil	Structural	Cost
Crabtree Rohrbaugh	Moore	ELA	Barry Isett	\$7,500 (due to credit) + Reimbursable Expenses

Discussion & Next Steps:

- Finalize contract
- Set up calendar of meetings
- Develop communications plan



Recommendations

Recommendations:

- Enrollment & Attendance Areas – Contract directly with DecisionInsite
- Need additional meeting with DecisionInsite to finalize contract development

Attendance	Cost*	Additional Costs
DecisionInsite	\$14,313	Travel & \$250/hr. for consulting beyond scope of contract

*Cost could change pending upon discussions

Additional Companies/Prices

Other Attendance & Enrollment Groups			
Firm	Attendance	Cost	Other Comments
Gilbert Architects	Sundance	\$13,000	Most examples provided were focused on enrollment projects, able to do attendance (examples not provided)
Marotta Main	Montgomery Consultants	\$39,700	Demographic Study, Enrollment Projection, no mention of attendance area realignment recommendations



Questions / Comments / Discussion